

## What's Your Business Really Worth?

Only 2% of small business owners know the answer to this question. Possessing this knowledge is key for making strategic organizational decisions. Creating a successful company is only half the battle. Growing, securing financing, protecting your income for your family's future, and bringing on new ownership so you can retire in a manner of your choosing is the ultimate payoff. However, without knowing the true value of your business and how you stack-up against the competition leaves you at a distinct disadvantage.

Why do most business owners wait until it's too late to get a traditional business valuation?

- ✚ **Too Expensive** – it can cost more than \$10,000.
- ✚ **Too Time Consuming** – it can take weeks or months to complete?
- ✚ **Too Complicated** – intensive process for business owners.

Our business valuation service provides insights that will help you and your company achieve the next levels of success. Powered by [Biz Equity](#), this secure online process has provided millions of business owners with actionable intelligence for strategic decision making. The streamlined proprietary platform keeps the complexity behind the scenes and analyzes data from 25 data sources to provide you a comprehensive, reliable, sophisticated, and accurate business valuation. As you approach the new year how can you afford *not* to have this information at your fingertips?

### **Business Valuation "Sherpa" -- \$995 retainer** (maximum 5-hours)

*Let us be your guide through the secure online process. All you'll need are your business tax returns for the past three years. We will work with you, your company financial team or tax professional (via Zoom) to identify the datapoints you'll need to input into the online platform. Once completed we will prepare, analyze and explain reports to you.*

### **Business Valuation "Concierge" -- \$1,995 retainer** (maximum 10-hours)

*Provide us with your business tax returns for the past three years and access to your company financial team or tax professional (via Zoom) and we'll input the datapoints necessary for report completion. We will then analyze and explain reports to you.*

**After an initial consultation via phone, Zoom or in-person you can determine which process works best for you.**