

What's Your Business Really Worth?

Only 2% of small business owners know the answer to this question. Possessing this knowledgeis key for making strategic organizational decisions. Creating a successful company is only half the battle. Growing, securing financing, protecting your income for your family's future, and bringing on new ownership so you can retire in a manner of your choosing is the ultimate payoff. However, without knowing the true value of your business and how you stack-up against the competition leaves you at a distinct disadvantage.

Why do most business owners wait until it's too late to get a traditional business valuation?

Too Expensive – it can cost more than \$10,000.
Too Time Consuming – it can take weeks or months to complete?
Too Complicated – intensive process for business owners.

Our business valuation service provides insights that will help you and your company achievethe next levels of success. Powered by <u>Biz Equity</u>, this secure online process has provided millions of business owners with actionable intelligence for strategic decision making. The streamlined proprietary platform keeps the complexity behind the scenes and analyzes data from 25 data sources to provide you a comprehensive, reliable, sophisticated, and accurate business valuation. As you approach the new year how can you afford <u>not</u> to have this information at your fingertips?

Business Valuation "Concierge" -- \$2,250 retainer (maximum 10-hours)

Provide us with your business tax returns for the past three years and access to your company financial team or tax professional (via Zoom or in-person) and we'll input the datapoints necessary for report completion. We will then analyze and explain reports to you.

Annual Update & Review -- \$500 (maximum 3-hours)

It's a good idea to update your Biz Equity report annually so you can track your progress and make mid-course corrections to your business plans. Provide us with you most current tax return and we'll input the information necessary to update your valuation report. We will then analyze and explain the reports to you.

After an initial consultation via phone, Zoom or in-person, you can determine of business valuation is right for you.

Ask About our Referral Discount Program